Employee Acute Care & Wellness Center
VISION

Creating an employee acute care and wellness center to provide needed medical and wellness services outside the workday in a safe, convenient, and cost-avoidance environment that serves all KHSD members and immediate family.
Provided Services

- Acute and Primary Care
- Basic Blood Work
- Prescriptions
- Flu Shots
- Biometric Screenings
- TB Test
- Nutrition and Wellness Classes
- Mental Health Support
THE WAYS WE BENEFIT EMPLOYEES

No Deductible

Convenience
Services will be made available before and after work hours

More Efficient
Shorter wait times
THE WAY'S WE

BENEFIT EMPLOYEES

On-Site Acute Care Medications At No Cost

Reduces Time off Reduces the need for substitutes

More Care Time Provides employees more time with their care provider
EMPLOYER BENEFITS

Reduce Absenteeism
Increase Productivity
Integrated Wellness Services
Improved Employee Morale
Recruitment & Retention
How It Works

Tailored to meet the needs of Kern High Employees

Medical providers are employees of an industry leading health care service

Facility is off site and operated by a third party service provider

The district is not given access to medical records

The health care provider assumes liability
Start up cost about $155,000

Fixed Clinic Cost $667,830 for 60 hours a week includes:

- Supervising Physician
- Mid-Level Provider(s) NP
- Support staff MA & Clerical
- Basic supplies

Variable cost about $120,000 includes lab panels & prescriptions

TOTAL: About $962,830
Geographically located for convenience

Target size 3,000 - 4,000 sq. ft.

Multi-year lease

Acute care and wellness classroom

Approximate lease cost per year: $66,600 - $88,800
Start up: $155,000
Staffing & Supplies: $667,830
Variable prescriptions & Labs: $120,000
Facility Lease for Year: $88,800 (4,000 sq. ft. at $1.85 per sq. ft.)
Year 1: Approximate cost: $1,031,630
Year 2: Approximate cost: $876,630
Redirecting 29% of non-emergency ER visits & 50% of Urgent care visits in the first year would pay for the wellness health clinic.
Districts using this model have experienced $1-3 million a year cost savings.
Redirectable ER visits cost KHSD about 1.9 million dollars per year.

If we avoid 29% of these ER visits, it would reduce costs approximately $551k.

Redirecting Urgent Care visits of up to 50% would also reduce costs $500k.

Urgent care visits cost about 1 million 2018/19 (source SISC)

Oct 2018-Sept 2019 Claims from SISC/Anthem

Top Redirectable Visits

- Headache
- Urinary Infection
- Respiratory
- Digestion Issues
- Low back pain
- Lack of primary care
Controlled cost on basic services, tests, labs, and urgent visits

Allows for targeted interventions for our top three behavioral health claims:

- Overweight/Obese: 5.5 million
- Lack of Physical Activity 4.2 million
- Poor Nutrition Habits 3.4 million

Source: SISC claims data 2018
Dec 16, 2019
Board Presentation

March 2020
Board Approval of Medical Service Provider & Lease

March 2020 - Aug 2020
Marketing of Center & Available Services to our Employees

Jan 2020 - Feb 2020
Locate Leased Space for the Employee Acute Care & Wellness Center

March 2020 - July 2020
Design & Tenant improvements for Employee Acute Care & Wellness Center

Aug 2020
Grand Opening!
Thanks!