

## Questions

1. How many NAT/Static policies?
  - a. Answer – There are 107 static NAT policies in our current system. The solution must be able to scale beyond current configuration.
2. How many routes?
  - a. Answer – There are 155 static routes in our current system. The solution must be able to scale beyond current configuration, and support BGP, RIP, and OSPF routing protocols.
3. How many locations will be routing through the FW?
  - a. Answer – Currently there are 29 locations. The solution must be able to scale beyond current configuration with regard to routes and locations.
4. How many address objects?
  - a. Answer – There are 426 address objects in our current system. The solution must be able to scale beyond current configuration.
5. VPN Connections? If so, how many?
  - a. Answer – The solution must be capable of supporting a minimum of 10000 site-to-site VPN tunnels and a minimum of 2000 concurrent VPN Clients. VPN throughput must be a minimum of 10GBps.
6. How many WAN interfaces?
  - a. Answer – The solution must have a minimum of (8) 1GbE SPF, (8) 1GbE, (4) 10GbE SPF, which can be assigned to LAN, WAN, WLAN, DMZ, VPN, or custom assignment; and (1) 1GbE Management port.
7. Is HA required?
  - a. Answer – The proposed solution must have hardware failover ability that can be added at a later date. The initial installation does not need HA but it must be able to add at a later date option.
8. Are we migrating from an existing firewall config? If so, what manufacturer/model?
  - a. Answer – Our current solution is a SonicWall NSA-6600. This will be a “hot-cut” from our current system to the new solution.
9. Do you want High Availability Unit for fail over added to this quote?
  - a. Answer - The primary unit must be capable of adding a high availability unit, but no HA unit should be quoted.
10. Do you want SonicWALL Analyzer Reporting Software added to this quote?
  - a. Answer - The reporting software should be added as an option, so we can decide to add it or not.
11. Will you be taking your current NSA 6600 out of service?
  - a. Answer – not right away, but eventually yes.
12. Do you want multiple years of coverage for the security services? They are available in 1, 2, 3,4, and 5 years subscriptions.

- a. Answer – Bid it so we can select one of the above.
13. Do you want the proposal to separate out the hardware from the software? This will make it easier for E-Rate paperwork.
- a. Answer - Yes this will be fine.
14. Do you require any SFP or SFP+ modules? If so, indicate which type and quantity
- a. Answer

<b>SonicWALL SFP/SFP+ Modules</b>
<b>10GB-SR SFP+ Short Reach Fiber Module Multi-Mode No Cable</b>
<b>10GB-LR SFP+ Long Reach Fiber Module Single-Mode No Cable</b> This one - Quantity 2
<b>10GB SFP+ Copper with 1M Twinax Cable</b>
<b>10GB SFP+ Copper with 3M Twinax Cable</b>
<b>1GB-SX SFP Short Haul Fiber Module Multi-Mode No Cable</b>
<b>1GB-LX SFP Long Haul Fiber Module Single-Mode No Cable</b>
<b>1GB-RJ45 SFP Copper Module No Cable</b>

15. Do you know how many concurrent SSL connections you average through the firewall? At what time of day this traffic peaks and how many concurrent connections at peak load? This information can be determined using Analyzer.
- a. Answer – Will need to capture some data for analysis. Peak times are from 10:00 AM to 2:00 PM M-F
16. Are you interested in becoming SonicWALL certified? Would you like technical training included on the proposal?
- a. Answer – certification option not necessary, but some technical training should be included.