

Addendum #2

ENERGY SAVING CAPITAL IMPROVEMENT PROJECTS - FLINT COMMUNITY SCHOOLS

*Note: See Bidder questions below with answers from the District in blue. If your question does not appear below, it may be that it is already answered in the RFP or in answer to a similar question, or that the District has deemed that an answer is unnecessary to successful bidding.*

Friday, February 1, 2019

**Question 1:** Page 1: Not all the schools in the district are included in the RFP. Is there another RFP that will be coming out for the remaining buildings at a later date?

*There are no plans to issue another RFP at this time.*

**Question 2:** Page 5: There is reference to 5 references in the state of MI. Our company is new to the Michigan market however our local team has over 15 years of performance contracting experience and personal references in the state of Michigan. We just submitted an RFP to Westwood Heights Schools and those bids are being evaluated currently. We have multiple K-12 references outside the state as a company. Is there no exception to this requirement?

*You are welcome to provide out of state references. Please note per Board Policy 3660, local vendors are given a preference.*

**Question 3:** General: The RFP announcement states that there will not be an extension to the bid deadline. Our experience has been that in order to provide the most comprehensive project for the district and mitigate the risk associated with the energy savings, a significant amount of data logging is required to ensure that the baseline data is accurate and equipment run times, etc are accurate and established, of which the energy reductions will be taken. Is it expected that this data is gathered as part of the proposal or is this data to be assumed based on previous experience? Typically every building is different, although a rule of thumb might be a good starting point.

*The District can provide copies of utility bills.*

**Question 4:** General: Is the district looking for a project that is fully funded through energy and operational savings or is there going to be a contribution from the sinking fund towards the potential capital improvements that are needed but not able to be funded through the overall savings?

*The project is expected to be fully funded through energy and operational savings.*

**Question 5:** General: Would the district consider splitting up the contract based on best building proposals or is the intent of the district to award one contract for all buildings?

*The District would like one vendor/contract.*

**Question 6:** General: Does the district have a preference for the way energy savings are guaranteed over time (option A stipulated savings based on measured parameters such as power consumption, stipulated parameters such as equipment and lighting runtimes, and engineered calculations;) or option C (true utility bill analysis on an ongoing basis with adjustments for weather, occupancy, etc)?

*We are open to all options.*