Dear Friends,

What an honor it has been to lead Instituto! We continue to contribute to the fullest development of Latino immigrants and their families through education, training, and employment. We proudly feature the progress of our students and participants whose journeys embody Instituto’s motto: Register the student, enroll the family. Instituto has a deep impact on the entire family, which is evident in the stories shared with you in this report.

We know that engaging the entire family is central to lasting success. We offer integrated services for our families such as on-site child care while parents are in classes, financial counseling so families can achieve stability, and transitional support for both college-bound students and their parents. We enable entire families to address their needs while supporting and celebrating one another.

Our students achieved their goals of earning career credentials and certifications, learned advanced Math and English skills, applied for citizenship and saw their children graduate from high school and move on to post-secondary education. We are familia and their success is our success. We now have provided services to multiple generations in a family and have begun to feel a transformative impact throughout our community.

Instituto also continues to receive national attention including from: the Pathways for Advancing Careers and Education (PACE) study; Urban Institute’s “Advancing to a Middle-Skill Job;” and Aspen Institute’s White Paper on our Retail Program, all paving the way for successful strategies around the country. On behalf of the nearly 8,000 familias we impacted, we thank you for your generosity and support of our innovative model that meets every student where they are, regardless of skill and provides a pathway to achieve their dreams.

We invite you to make an annual pledge to assist us in strengthening the foundation we are building for our familias and for our community.

Mil gracias,

Karina Ayala-Bermejo
President & CEO
INSTITUTO PROVIDES SERVICES AND POSITIVELY IMPACTS 8,000 FAMILIES A YEAR.

163 INSTITUTO PROGRAM PARTICIPANTS WERE PLACED WITH LOCAL BUSINESSES

63% OF ESL ADULT EDUCATION STUDENTS ADVANCED MORE THAN ONE GRADE LEVEL IN 32 WEEKS

700 PARTICIPANTS IN INSTITUTO PROGRAMS EARNED CREDENTIALS

AS THE LARGEST PROCESSOR OF CITIZENSHIP APPLICATIONS IN THE STATE OF ILLINOIS, INSTITUTO SERVED 1,483 PEOPLE AND OPENED 1,317 CASES.
“I grew up in Little Village on 24th Street,” she recalled. “When I was around seven or eight, my mother remarried and we moved to Mexico. At 16, I came back to America, and getting used to the schools here was hard.” She returned to Mexico for college and after graduation returned to Chicago.

“Everything here was so different,” she said. “It was really complicated. I was working night shifts as a mechanic because my English wasn’t good. After eight months, I finished working there and applied to Pete’s Fresh Market and was hired. Hearing about Instituto offering customer service classes, I asked Pete’s to send me to the next retail training classes.

Though ANITA was nervous, she knew she had made the right decision. “I went to my first class and I loved it,” she recalled. “It felt like home. The teacher made everything easy to understand. I read in public for the first time in that class. I was nervous, but I just started reading and I knew that next time was going to be easier.”

After seeing her success, Anita’s husband Edson became interested in attending classes at Instituto as well. He started going to second level English classes and has graduated from that level and is starting level three.

Anita’s success sparked interest from her mother, Anna. “My mother graduated high school, but she was never able to go to college,” Anita recalled. “She always wanted to be a nurse or a doctor, but she didn’t have the money. She learned about Carreras en Salud at Instituto, and wanted to try to fit the classes into her work schedule. Anna attended the Carreras En Salud program for six months. “She told me it was like being young again,” said Anita. “It was something she wanted to do her whole life. She wasn’t able to finish because she works two jobs and her schedule is more complicated now, but she loved it.”

“People are so kind,” Anita said when asked about her experiences with Instituto. “They bring out the best in you. They encourage you to be a better person and go for your goals. In class, we were like one big team.”
HEIDI BRITO was an out of school youth and unemployed before she enrolled in the WIOA Youth program with the Department of Student Services and Community Affairs at Instituto. Within two weeks of her enrollment, with the support and guidance from the employment specialist, Heidi began the Home Care Services Pre-service training to become a Home Care Aide at Casa Central Social Services. She received the certificate of achievement from the Home Care Services Program and was hired by Casa Central. During the first two months at Instituto, Heidi received services that enabled her to learn how to become financially stable.

Heidi proactively enrolled into higher level pathways and in September 2017, she began the Basic Customer Service class in the retail career pathway. Heidi completed the Retail Program, and received the Customer Service and Sales Credential from the National Retail Federation. She also participated in and graduated from the Familias Exitosas program where she received parenting classes while she was advancing her career.

In January 2018, Heidi enrolled in Pre Licensed Practical Nurse (Pre-LPN) program with Healthcare Career Pathways where she successfully completed the Basic Nurse Assistance Training. She currently is preparing to take the state exam to become a Certified Nurse Assistant, and wants to continue her education to become a Registered Nurse.

With her outgoing and caring personality, she always leaves a friendly and professional impression on anyone she meets. Heidi is an inspirational representative of Instituto’s mission to fully develop our participants and help them to succeed.
Since 2016 GRANT THORTON AMIGOS from the Office of Diversity and Inclusion, have been working with Instituto students and a teacher/advisor in the Instituto Business Club. The Grant Thorton volunteers along with the advisor teach students about finances, budgeting, savings and careers in the financial industry. The students are gaining new perspectives and experiences working with the volunteers and value the career advice given to them.

The Aztec Dancers pictured are freshman through seniors. They were performing at the Illinois Network of Charter Schools (INCS) annual conference. THE AZTEC DANCE PROGRAM gives students the opportunity to practice and develop skills that will be used throughout their lives. Partners such as After School Matters and INCS provide these types of experiential learning for the students to participate in outstanding events.
IN 2018, IHSCA GRADUATING SENIORS RECEIVED $6.2 MILLION DOLLARS IN SCHOLARSHIPS TO COLLEGE.

SINCE 2016 OVER 100 IHSCA STUDENTS HAVE ENROLLED IN DUAL COLLEGE CREDIT CLASSES EARNING OVER 300 COLLEGE CREDIT HOURS AND SAVING THOUSANDS IN TUITION DOLLARS.

148 STUDENTS WERE ENROLLED INTO PAID INTERNSHIPS IN A VARIETY OF INDUSTRIES AND THE STIPEND EARNED HELPED THEM CONTINUE THEIR STUDIES.
IJLA students face many obstacles to pursue their education.

77% are teen parents

15% have experienced homelessness

90% are living in poverty

In 2018, 100% of the IJLA graduating class went on to post-secondary education. Many attending City Colleges of Chicago.

The 100% post-secondary education acceptance of the 2018 graduates represents the success of IJLA’s programming and the perseverance and dedication of the teachers and staff.
MULTIPLYING FUTURE SUCCESS

While enrolled at ISHCA, ANDREW GONZALES participated in the Pre-College Math Pathway program. After graduation, he went on to become an electrician maintenance technician. “The mathematics I learned here with you really changed my life,” he said.

CIARA, an adult learner, had struggled to break into her chosen career field of healthcare due to her difficulties with math. When she enrolled in the Pre-College Math Pathway program, after two months, she had obtained the highest possible score. “This seems to be a dream made true overnight,” she said. She aspires to eventually work as a private aide for clients nationwide.

BRITTANY RAMOS, a current student at ISHCA, feels empowered by the career project she is currently working on as part of this program. “It helped me fully decide on what I wanted for my future,” she said. “It helped me see what was needed to start my career as an ER nurse. Now I know where to go and where to start after high school.”

INSTITUTO’S PRE-COLLEGE MATH PATHWAY PROGRAM

Instituto’s Pre-College Math Pathway program is designed to prepare students to enter college ready to fulfill their math requirements without the need to take remedial math courses, which can be a barrier to graduating college for students who do not have appropriate resources available to them.

Because of this program, 80 percent of Instituto’s students entering RN programs scored so highly on their placement tests that they do not have to take any math courses to finish their degrees.

Since its creation in 2012, this program has saved half a million dollars in tuition fees for our students.
$1 Million +
Chicago Public Schools
$500,000-$999,999
Chicago Community Trust
Illinois Community College Board
$100,000-$499,999
Alternative Schools Network
Chicago Cook Workforce Partnership
Chicago Department of Family & Support Services
Illinois Coalition for Immigrant and Refugee Rights
Illinois Department of Commerce & Economic Opportunity
Illinois State Board of Education
Local Initiatives Support Corporation – Chicago
National Able Network
Pritikin Foundation
$500,000-$999,999
Chicago Community Trust
Illinois Department of Human Services
Lloyd A Fry Foundation
U.S. Citizenship and Immigration Services
Polk Bros. Foundation
$10,000-$49,999
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Altstate Insurance Co.
Anonymous
Blue Cross Blue Shield
BMO Harris Bank
Comcast, nit, NBCS, and Telemundo
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First American Bank
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INSTITUTO DEL PROGRESO LATINO

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INSTITUTO  

**Total Net Assets** $6,900,900

**REVENUES** $11,068,294
- Government Grants and Contracts 27%
- Foundation and Private Grants 12%
- Other Revenue 53%
- Management Fees 5%
- Contributions 3%

**EXPENSES** $7,641,896
- Workforce Development 25%
- Adult Education 25%
- Development 4%
- Management and General 34%
- Youth Development 4%

IHSCA  

**Total Net Assets** $–232,398

**REVENUES** $11,161,408
- Chicago Public Schools 85%
- Government Grants and Contracts 4%
- Contributions 11%

**EXPENSES** $11,393,806
- Program Services 92%
- Management and General 7.6%
- Development 0.4%

IJLA  

**Total Net Assets** $–93,474

**REVENUES** $1,539,667
- Chicago Public Schools 68%
- Government Grants and Contracts 22%
- Contributions and Grants 2%
- Other 8%

**EXPENSES** $1,633,141
- Program Services 89%
- Management and General 10%
- Development 1%

*AUDITED FINANCIALS FOR JULY 1, 2017 – JUNE 30, 2018.*
MISSION

Our mission is to contribute to the fullest development of Latino immigrants and their families through education, training, and employment that fosters full participation in the changing US society while preserving cultural identity and dignity.

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