



Jamie Cowan  
Executive Director of Finance  
Flint Community Schools  
923 E. Kearsley Flint, MI 48503

Addendum #1

TELEPHONE SERVICES RFP - FLINT COMMUNITY SCHOOLS

Tuesday, April 23, 2019

*Note: The District has determined that the Bidder questions below require a response prior to May 6, 2019. See Bidder questions below with answers from the District in blue. If your question does not appear below, it will be answered in the addendum to be posted May 6, 2019.*

**Question 1:** I noticed that there is a call for cell services as well as telephone service for the district, do you require one vendor for both services or can they be awarded independently?

*No, bidders are allowed to bid on one or both services.*

**Question 2:** There is a mention in Section 3 under Station Equipment where it advises that they system must support existing Owner equipment, and notes Cisco Unified IP Phones 7962G and 6921. If a very strong business case (lower overall expense, with full feature set requested) can be made for replacement of those phones to an Open SIP compliant brand (ie. Polycom or Yealink), would the district be open to that?

*The District is specifically requesting services that are compatible with existing equipment. We intend to keep our existing, owned, equipment as a cost savings being that we are a deficit district. However, the District is open to receiving recommendations for equipment that would replace existing equipment.*

**Question 3:** If possible will you consider extending the deadline for this bid submission. This is fairly large.

*The District is unable to extend the deadline for this RFP as we are on a strict deadline to begin services.*