

Developmental Disabilities Institute, Inc. and Affiliate

Combined Financial Statements and
Supplementary Information
Year Ended December 31, 2017

Developmental Disabilities Institute, Inc. and Affiliate

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Developmental Disabilities Institute, Inc. and Affiliate

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Independent Auditor's Report

Board of Directors
Developmental Disabilities Institute, Inc.
and Affiliate
Smithtown, New York

Report on the Combined Financial Statements

We have audited the accompanying combined financial statements of Developmental Disabilities Institute, Inc. and Affiliate (collectively, the "Agency and Affiliate"), which comprise the combined statement of financial position as of December 31, 2017, and the related combined statements of activities, functional expenses and cash flows for the year then ended, and the related notes to the combined financial statements.

Management's Responsibility for the Combined Financial Statements

Management is responsible for the preparation and fair presentation of these combined financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of combined financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these combined financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the combined financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the combined financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the combined financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the combined financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the combined financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



Opinion

In our opinion, the combined financial statements referred to above present fairly, in all material respects, the financial position of Developmental Disabilities Institute, Inc. and Affiliate as of December 31, 2017, and the results of changes in their net assets and their cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Other Matters

Supplementary Information

Our audit of the combined financial statements was conducted for the purpose of forming an opinion on those statements as a whole. The supplementary information presented in the following section of this report is presented for purposes of additional analysis and is not a required part of the combined financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the combined financial statements. The information has been subjected to the auditing procedures applied in the audit of the combined financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the combined financial statements or to the combined financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the combined financial statements as a whole.

Report on Summarized Comparative Information

We have audited the Agency and Affiliate's 2016 combined financial statements and our report, dated May 19, 2017, expressed an unmodified opinion on those audited combined financial statements. In our opinion, the summarized comparative information presented herein as of and for the year ended December 31, 2016 is consistent, in all material respects, with the audited financial statements from which it has been derived.

BDO USA, LLP

May 23, 2018

Developmental Disabilities Institute, Inc. and Affiliate

Combined Statement of Financial Position (with comparative totals for 2016)

December 31,	2017	2016
Assets		
Current:		
Cash and cash equivalents (Note 3)	\$14,373,935	\$16,436,539
Assets limited as to use, current portion (Note 3)	2,514,991	2,953,460
Investments, at fair value (Notes 3 and 4)	4,996	4,996
Accounts receivable, net of allowance for doubtful accounts (Note 5)	19,083,777	17,641,986
Government and other grants receivable (Note 3)	1,011,873	738,789
Contributions and pledges receivable, current portion (Notes 3 and 6)	146,217	170,113
Prepaid expenses and other assets	2,702,297	2,623,646
Total Current Assets	39,838,086	40,569,529
Security Deposits	198,286	198,286
Other Investment (Note 19)	28,688	-
Contributions and Pledges Receivable, Net, Less Current Portion (Notes 3 and 6)	54,145	82,953
Assets Limited as to Use, Less Current Portion (Note 4)	4,708,558	4,789,757
Fixed Assets, Net (Notes 3, 7, 13 and 14)	27,625,661	27,545,851
	\$72,453,424	\$73,186,376
Liabilities and Net Assets		
Current Liabilities:		
Accounts payable and accrued expenses	\$ 4,447,122	\$ 3,801,400
Accrued interest payable (Note 14)	177,208	135,957
Accrued payroll and related benefits	6,313,736	7,553,789
Accrued pension payable (Note 8)	879,584	1,411,759
Deferred revenue, current portion (Note 3)	2,634,869	3,047,163
Capital lease obligations, current portion (Note 11)	765,696	639,826
Mortgages and loans payable, current portion (Note 13)	184,349	203,280
Bonds payable, current portion (Note 14)	1,972,176	1,868,232
Due to governmental agencies, current portion (Notes 3 and 10)	1,397,987	1,619,544
Total Current Liabilities	18,772,727	20,280,950
Deferred Revenue, Less Current Portion (Note 3)	1,967,061	1,845,076
Capital Lease Obligations, Less Current Maturities (Note 11)	1,053,121	872,621
Mortgages and Loans Payable, Less Current Maturities (Note 13)	1,724,224	1,903,267
Bonds Payable, Less Current Maturities (Note 14)	19,046,728	20,987,848
Due to Governmental Agencies, Less Current Portion (Notes 3 and 10)	3,500,485	2,671,887
Total Liabilities	46,064,346	48,561,649
Commitments and Contingencies (Notes 3, 7, 9, 10, 11, 12, 13, 14, 15 and 16)		
Net Assets:		
Unrestricted net assets (Note 3)	25,967,515	24,207,669
Temporarily restricted net assets (Notes 3, 17 and 18)	421,563	417,058
Total Net Assets	26,389,078	24,624,727
	\$72,453,424	\$73,186,376

See accompanying notes to combined financial statements.

Developmental Disabilities Institute, Inc. and Affiliate

Combined Statement of Activities (with comparative totals for 2016)

Year ended December 31,

	Unrestricted	Temporarily Restricted	Total	
			2017	2016
Program Revenues:				
Fees for services	\$95,260,259	\$ -	\$95,260,259	\$93,667,038
Government and other grants	1,605,822	-	1,605,822	1,643,595
Clinic revenue	-	-	-	2,802,955
Other program revenues	2,093,993	-	2,093,993	1,698,056
Net assets released from restrictions (Note 17)	42,962	(42,962)	-	-
Total Program Revenues	99,003,036	(42,962)	98,960,074	99,811,644
Expenses:				
Program services:				
Education services	31,910,552	-	31,910,552	32,321,183
Clinic services	-	-	-	3,702,449
Adult day services	18,311,200	-	18,311,200	17,327,926
Children's residential services	10,635,824	-	10,635,824	10,885,451
Adult residential services	28,943,230	-	28,943,230	27,669,160
Other programs	1,199,492	-	1,199,492	713,808
Total Program Services	91,000,298	-	91,000,298	92,619,977
Supporting services:				
Management and general	6,663,472	-	6,663,472	6,144,108
Fundraising	241,488	-	241,488	355,464
Total Supporting Services	6,904,960	-	6,904,960	6,499,572
Total Expenses	97,905,258	-	97,905,258	99,119,549
Change in Net Assets Before Nonoperating Revenues and Expenses	1,097,778	(42,962)	1,054,816	692,095
Nonoperating Revenues and Expenses:				
Capital campaign income	-	71,812	71,812	222,392
Capital campaign expenses	-	(97,750)	(97,750)	(512,574)
Net Expenses From Capital Campaign	-	(25,938)	(25,938)	(290,182)
Special events revenues	464,288	-	464,288	389,091
Direct cost to donors	(126,526)	-	(126,526)	(111,029)
Net Revenues From Special Events	337,762	-	337,762	278,062
Contributions	98,955	73,405	172,360	62,247
Gain on sale of fixed assets	59,270	-	59,270	29,926
Loss on other investment	(21,312)	-	(21,312)	-
Interest income	50,466	-	50,466	41,594
Other income	88,170	-	88,170	76,400
Prior period income	48,757	-	48,757	2,293,754
Total Nonoperating Revenues and Expenses	662,068	47,467	709,535	2,491,801
Change in Net Assets	1,759,846	4,505	1,764,351	3,183,896
Net Assets, Beginning of Year	24,207,669	417,058	24,624,727	21,440,831
Net Assets, End of Year	\$25,967,515	\$421,563	\$26,389,078	\$24,624,727

See accompanying notes to combined financial statements.

Developmental Disabilities Institute, Inc. and Affiliate

**Combined Statement of Functional Expenses
(with comparative totals for 2016)**

Year ended December 31,

	Program Services						Supporting Services			Total	
	Education Services	Adult Day Services	Children's Residential Services	Adult Residential Services	Other Programs	Total Program Services	Management and General	Fundraising	Total Supporting Services	2017	2016
Salaries and Related Expenses:											
Salaries	\$21,341,080	\$10,546,145	\$ 6,065,423	\$17,622,958	\$ 341,485	\$55,917,091	\$3,659,922	\$131,983	\$3,791,905	\$59,708,996	\$60,023,446
Payroll taxes and employee benefits	7,319,287	3,656,325	1,913,837	5,968,959	112,873	18,971,281	1,221,277	38,641	1,259,918	20,231,199	20,788,132
Total Salaries and Related Expenses	28,660,367	14,202,470	7,979,260	23,591,917	454,358	74,888,372	4,881,199	170,624	5,051,823	79,940,195	80,811,578
Other Expenses:											
Fee-for-services professionals	34,973	26,371	84,531	276,985	26,972	449,832	126,388	-	126,388	576,220	845,459
Building occupancy	486,303	956,724	9	9,017	239,883	1,691,936	19,978	-	19,978	1,711,914	1,595,220
Telephone	172,171	207,211	49,955	137,007	33,104	599,448	42,121	1,322	43,443	642,891	690,322
Travel	45,083	64,952	11,191	48,715	2,581	172,522	20,058	1,552	21,610	194,132	182,935
Supplies	226,543	195,782	301,615	660,277	17,650	1,401,867	462,898	12,098	474,996	1,876,863	2,053,559
Food	554	28,999	362,141	855,627	-	1,247,321	410	-	410	1,247,731	1,161,487
Office expense	149,943	68,612	27,067	36,578	1,988	284,188	109,902	32,012	141,914	426,102	476,764
Dues and subscriptions	34,693	5,087	1,005	1,241	59	42,085	51,512	3,649	55,161	97,246	104,057
Postage	11,335	2,939	1,268	723	616	16,881	44,532	248	44,780	61,661	61,478
Meetings and conferences	11,211	16,281	4,429	5,740	11,264	48,925	8,378	247	8,625	57,550	75,914
Employee training and recruitment	135,926	100,850	63,921	117,531	1,280	419,508	131,952	8,672	140,624	560,132	559,003
Legal and accounting	166	2,150	7,154	26,386	-	35,856	199,851	-	199,851	235,707	232,348
Utilities	345,759	228,696	124,160	329,048	63,745	1,091,408	34,169	444	34,613	1,126,021	1,033,192
Repairs and maintenance	341,364	363,335	107,163	325,714	52,313	1,189,889	36,470	4,147	40,617	1,230,506	1,139,874
Equipment and furniture	121,210	54,154	60,841	87,156	43,332	366,693	30,477	3,487	33,964	400,657	252,863
Interest	220,569	172,783	198,910	400,148	125,344	1,117,754	53,331	348	53,679	1,171,433	1,130,894
Insurance	300,529	424,273	130,569	456,625	7,452	1,319,448	50,540	135	50,675	1,370,123	1,361,507
Medicaid assessment taxes	-	-	627,823	196,884	-	824,707	-	-	-	824,707	860,071
Debt-related expenses	-	-	-	-	-	-	17,480	-	17,480	17,480	20,742
Temporary service subcontracting fees	-	16,803	-	-	-	16,803	-	-	-	16,803	-
Vehicle expense	21,034	562,659	40,376	271,437	339	895,845	2,443	44	2,487	898,332	823,061
Bad debt expense	118,177	3,489	-	-	-	121,666	-	900	900	122,566	433,273
Contributions expense	-	-	-	-	-	-	-	1,385	1,385	1,385	134,558
Total Expenses Before Depreciation and Amortization	31,437,910	17,704,620	10,183,388	27,834,756	1,082,280	88,242,954	6,324,089	241,314	6,565,403	94,808,357	96,040,159
Depreciation and Amortization	472,642	606,580	452,436	1,108,474	117,212	2,757,344	339,383	174	339,557	3,096,901	3,079,390
Total Expenses	\$31,910,552	\$18,311,200	\$10,635,824	\$28,943,230	\$1,199,492	\$91,000,298	\$6,663,472	\$241,488	\$6,904,960	\$97,905,258	\$99,119,549

See accompanying notes to combined financial statements.

Developmental Disabilities Institute, Inc. and Affiliate

Combined Statement of Cash Flows (with comparative totals for 2016)

Year ended December 31,	2017	2016
Cash Flows From Operating Activities:		
Change in net assets	\$ 1,764,351	\$ 3,183,896
Adjustments to reconcile change in net assets to net cash provided by operating activities:		
Depreciation and amortization	3,096,901	3,079,390
Interest on debt issuance costs	119,351	(32,958)
Gain on sale of fixed assets	(59,270)	(29,926)
Provision for bad debt	122,566	433,273
Discount on pledges receivables	1,530	4,285
Loss on other investment	21,312	-
Changes in assets and liabilities:		
(Increase) decrease in:		
Accounts receivable	(1,564,357)	(3,840,042)
Government and other grants receivable	51,174	114,581
Contributions and pledges receivable	(273,084)	(86,584)
Prepaid expenses and other assets	(78,651)	(1,462,836)
Increase (decrease) in:		
Accounts payable and accrued expenses	645,722	489,901
Accrued interest payable	41,251	3,300
Accrued payroll and related benefits	(1,240,053)	1,543,594
Accrued pension payable	(532,175)	595,030
Deferred revenue	(290,309)	1,508,688
Due to governmental agencies	607,041	(2,493,276)
Net Cash Provided By Operating Activities	2,433,300	3,010,316
Cash Flows From Investing Activities:		
Purchase of other investment	(50,000)	-
Purchases of fixed assets	(2,091,966)	(1,784,871)
Proceeds from sale of fixed assets	84,073	50,116
Assets limited to use	519,668	685,254
Net Cash Used In Investing Activities	(1,538,225)	(1,049,501)
Cash Flows From Financing Activities:		
Proceeds from bonds	-	2,355,000
Repayments on capital lease obligations	(803,178)	(734,451)
Principal payments on mortgages and loans payable	(209,501)	(254,940)
Principal payments on bonds payable	(1,945,000)	(1,890,000)
Net Cash Used In Financing Activities	(2,957,679)	(524,391)
Net (Decrease) Increase in Cash and Cash Equivalents	(2,062,604)	1,436,424
Cash and Cash Equivalents, Beginning of Year	16,436,539	15,000,115
Cash and Cash Equivalents, End of Year	\$14,373,935	\$16,436,539
Supplemental Disclosures of Cash Flow Information:		
Cash paid for interest	\$ 1,052,294	\$ 1,130,894
Noncash transaction related to capital leases	1,109,548	875,103
Transfer of fixed assets to LISH	-	74,276
Accounts receivable recorded on transfer of fixed assets to LISH	-	(74,276)

See accompanying notes to combined financial statements.

Developmental Disabilities Institute, Inc. and Affiliate

Notes to Combined Financial Statements

1. Principles of Combination

The accompanying combined financial statements include the accounts of Developmental Disabilities Institute, Inc. (the “Agency”) and DDI Foundation, Inc. (the “Foundation”) (collectively, the “Agency and Affiliate”), which are related by certain common members of the Board of Directors and identical management.

All intercompany balances and transactions have been eliminated in combination.

2. Nature of the Organizations

(a) The Agency is a New York State not-for-profit corporation which operates health, education and residential facilities for the therapeutic education, guidance and training of developmentally disabled children, adults and their families. The Agency also operated Diagnostic and Treatment Centers, which are licensed by the New York State Department of Health under Article 28 of the Public Health Law to provide rehabilitative, therapeutic, medical and dental services primarily for developmentally disabled children and adults. The Agency is exempt from Federal, state and local income taxes under Section 501(c)(3) of the Internal Revenue Code (the “Code”), and therefore has made no provision for income taxes in the accompanying combined financial statements. In addition, the Agency has been determined by the Internal Revenue Service not to be a “private foundation” within the meaning of Section 509(a) of the Code. There was no unrelated business income for the year ended December 31, 2017.

As of August 22, 2016, the Agency surrendered the license for its Diagnostic and Treatment Center (“OPTI Healthcare”). OPTI Healthcare was transitioned over to another unrelated not-for-profit entity, Long Island Select Healthcare (“LISH”) which will continue to provide services as a federally-qualified healthcare center. The Agency leases space to LISH and has a tenant-landlord relationship. In addition, LISH has an outstanding liability to the Agency related to the sale of equipment from OPTI Healthcare, payment of startup expenses by the Agency and a loan for operating expenses during the initial months of operations.

(b) The Foundation is a New York State not-for-profit corporation that was established May 31, 1988 and began operations October 1, 1990. The Foundation is organized and operated exclusively for charitable, scientific and educational purposes. Consistent with the foregoing, its specific purpose is to promote and support the activities of the Agency. The Foundation maintains certain common board members with the Agency. The Foundation is exempt from Federal, state and local income taxes under Section 501(c)(3) of the Code and, therefore has made no provision for income taxes in the accompanying combined financial statements. In addition, the Foundation has been determined by the Internal Revenue Service not to be a “private foundation” within the meaning of Section 509(a) of the Code. There was no unrelated business income for the year ended December 31, 2017.

3. Summary of Significant Accounting Policies

(a) *Basis of Presentation*

The combined financial statements of the Agency and Affiliate have been prepared on the accrual basis. In the combined statement of financial position, assets and liabilities are presented in order of liquidity or conversion to cash and their maturity resulting in the use of cash, respectively.

Developmental Disabilities Institute, Inc. and Affiliate

Notes to Combined Financial Statements

(b) Financial Statement Presentation

The classification of the Agency's net assets and its support, revenue and expenses is based on the existence or absence of donor-imposed restrictions. It requires that the amounts for each of three classes of net assets, permanently restricted, temporarily restricted, and unrestricted, be displayed in a statement of financial position and that the amounts of change in each of those classes of net assets be displayed in a combined statement of activities.

These classes are defined as follows:

- (i) Permanently Restricted** - Net assets resulting from contributions and other inflows of assets whose use by the Agency is limited by donor-imposed stipulations that neither expire by passage of time nor can be fulfilled or otherwise removed by actions of the Agency.
- (ii) Temporarily Restricted** - Net assets resulting from contributions and other inflows of assets whose use by the Agency is limited by donor-imposed stipulations that either expire by passage of time or can be fulfilled and removed by actions of the Agency pursuant to those stipulations. When such stipulations end or are fulfilled, such temporarily restricted net assets are reclassified to unrestricted net assets and reported in the combined statement of activities.
- (iii) Unrestricted** - The part of net assets that is neither permanently nor temporarily restricted by donor-imposed stipulations.

(c) Cash and Cash Equivalents

The Agency and Affiliate consider all highly liquid instruments purchased with a maturity of three months or less to be cash equivalents.

(d) Assets Limited as to Use, Current Portion

Assets limited as to use consists of cash held in banks for future contributions to the pension plan and future workers compensation claims.

(e) Provision for Doubtful Accounts

The Agency and Affiliate provide an allowance for doubtful accounts for accounts receivable which are specifically identified by management as to their uncertainty in regards to collectability. As of December 31, 2017, the total allowance for doubtful accounts is \$592,615.

(f) Investments at Fair Value

Accounting Standards Codification ("ASC") 820, "Fair Value Measurement," defines fair value, establishes a framework for measuring fair value and expands the disclosures about fair value measurements. ASC 820 defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date in a principal or most advantageous market. Fair value is a market-based measurement that is determined based on inputs, which refer broadly to assumptions that market participants use in pricing assets or liabilities. These inputs can be readily observable, market corroborated, or unobservable. ASC 820 established a fair value hierarchy, which prioritizes the inputs to valuation techniques used to measure fair value in three broad levels. The standard requires that assets and liabilities be classified in their entirety based on the level of input that is significant to the fair value measurement. Assessing the significance of a particular input may require judgment considering factors specific to the asset or liability, and may affect the valuation of the asset or liability and their placement within the fair value hierarchy. The Agency and Affiliate classify fair value balances based on the fair value hierarchy defined by ASC 820 as follows:

Developmental Disabilities Institute, Inc. and Affiliate

Notes to Combined Financial Statements

Level 1 - Valuations based on unadjusted quoted prices in active markets for identical assets or liabilities. An active market for the asset or liability is a market in which transactions for the asset or liability occur with sufficient frequency and volume to provide pricing information on an ongoing basis. Valuation adjustments and block discounts are not applied to Level 1 instruments.

Level 2 - Valuations based on quoted prices in markets that are not active or for which all significant inputs are observable, either directly or indirectly.

Level 3 - Valuations based on inputs that are unobservable and significant to the overall fair value measurement.

Investment income is recognized when earned and consists of interest and dividends. Dividends are recorded on the ex-dividend date. Purchases and sales are recorded on a trade-date basis.

(g) Income Taxes

The Agency and Affiliate were incorporated in the State of New York and is exempt from Federal and state income taxes under Section 501(c)(3) of the Code and, therefore, have made no provision for income taxes in the accompanying combined financial statements. In addition, the Agency and Affiliate have been determined by the Internal Revenue Service not to be “private foundations” within the meaning of Section 509(a) of the Internal Revenue Code. There was no unrelated business income for the year ended December 31, 2017. Management believes that the Agency and Affiliate are no longer subject to income tax examinations for years prior to 2014.

Under ASC 740, an organization must recognize the tax benefit associated with tax positions taken for tax return purposes when it is more likely than not that the position will be sustained. The Agency and Affiliate do not believe there are any material uncertain tax positions and, accordingly, they will not recognize any liability for unrecognized tax benefits. The Agency and Affiliate have filed for and received income tax exemptions in the jurisdictions where they are required to do so. Additionally, the Agency and Affiliate have filed Internal Revenue Service Form 990 tax returns, as required, and all other applicable returns in jurisdictions when it is required. For the year ended December 31, 2017, there was no interest or penalties recorded or included in the combined statement of activities.

(h) Fixed Assets

Fixed assets are stated at cost. Depreciation is computed using the straight-line method over the estimated useful lives of the assets. Leasehold improvements and equipment under capital leases are amortized over the shorter of the lease term or the estimated useful lives of the related assets.

	Years
Buildings	18-40
Building improvements	5-40
Furniture and fixtures	4-20
Equipment and vehicles	3-15

Developmental Disabilities Institute, Inc. and Affiliate

Notes to Combined Financial Statements

(i) Impairment of Fixed Assets

The Agency and Affiliate review fixed assets for impairment whenever events or changes in business circumstances indicate that the carrying amount of an asset may not be fully recoverable. An impairment loss would be recognized when the future cash flows from the use of the asset are less than the carrying amount of that asset. As of December 31, 2017, there have been no such losses.

(j) Contributions and Pledges Receivable

Contributions and pledges receivable, including unconditional promises to give, are recognized as revenues in the appropriate category of net assets in the period received. Promises to give are recorded at the present value of estimated future cash flows, based on an appropriate discount rate at the time of the gift. Amortization of the discount in subsequent years is included in contribution revenue. Contributions of assets other than cash are recorded at their estimated fair value at the date of the gift. Contributions for capital projects are reported as nonoperating revenues. Conditional contributions, including conditional promises to give, are not recognized until the conditions are substantially met.

Unconditional promises to give are recorded in the combined financial statements at present value using a discount rate which represents risk-free interest rates applicable to the years in which promises are received. For the year ended December 31, 2017, the Agency and Affiliate used a discount rate of 1.65%.

Contributions receivable consist of \$164,563 for the capital campaign and \$35,799 for pledges receivable at December 31, 2017.

The capital campaign represents funds donated to the Agency and Affiliate for the purpose of renovations of the Little Plains School located in Huntington, New York and the Hollywood Drive campus located in Smithtown, New York, and expenses related to the capital campaign.

(k) Third-party Reimbursements and Revenue Recognition

The Agency receives substantially all of its revenue for services provided to approved clients from third-party reimbursement agencies; primarily the Office for People With Developmental Disabilities ("OPWDD"), Department of Health and the State Education Department of New York. These revenues are based on predetermined rates based on cost reimbursement principles and are subject to audit and retroactive adjustment by the respective third-party fiscal intermediary. The financial statement impact of such adjustments is recognized in the period in which the retroactive adjustment occurred.

Revenue is recognized as earned from third parties and when received or pledged for contributions, special events and fundraising activities.

(l) Allocation Methodology

Common costs incurred for the administration of the various programs are allocated directly to respective programs as incurred and/or utilizing predetermined allocation rates established by management.

(m) Concentration of Credit Risk

Financial instruments which potentially subject the Agency and Affiliate to concentration of credit risk consist primarily of cash and cash equivalents. At various times, the Agency and Affiliate have cash deposits at financial institutions, which exceed the Federal Depository Insurance Corporation insurance limits.

Developmental Disabilities Institute, Inc. and Affiliate

Notes to Combined Financial Statements

(n) Use of Estimates

The preparation of the combined financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

(o) Comparative Financial Information

The combined financial statements include certain prior year summarized comparative information. With respect to the combined statement of activities, the prior year information is presented in total, not by net asset class. With respect to the combined statement of functional expenses, the prior year expenses are presented by expense classification in total rather than functional category. Such information does not include sufficient detail to constitute a presentation in conformity with generally accepted accounting principles. Accordingly, such information should be read in conjunction with the Agency and Affiliate's combined financial statements for the year ended December 31, 2016, from which the summarized information was derived in total but not by net asset class.

(p) Accounting Pronouncements Issued But Not Yet Adopted

In February 2016, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") 2016-02, "Accounting for Leases," which applies a right-of-use ("ROU") model that requires a lessee to record, for all leases with a lease term of more than 12 months, an asset representing its right to use the underlying asset and a liability to make lease payments. For leases with a term of 12 months or less, a practical expedient is available whereby a lessee may elect, by class of underlying asset, not to recognize an ROU asset or lease liability. At inception, lessees must classify all leases as either finance or operating based on five criteria. Balance sheet recognition of finance and operating leases is similar, but the pattern of expense recognition in the income statement, as well as the effect on the statement of cash flows, differs depending on the lease classification. In addition, lessees and lessors are required to provide certain qualitative and quantitative disclosures to enable users of financial statements to assess the amount, timing, and uncertainty of cash flows arising from leases. The amendments are effective for fiscal years beginning after December 15, 2019. Management is currently evaluating the impact of the pending adoption of ASU 2016-02.

In August 2016, the FASB issued ASU 2016-14, "Not-for-Profit Entities (Topic 958) and Health Care Entities (Topic 954) - Presentation of Financial Statements of Not-for-Profit Entities." The ASU amends the current reporting model for nonprofit organizations and enhances their required disclosures. The major changes include: (a) requiring the presentation of only two classes of net assets now entitled "net assets without donor restrictions" and "net assets with donor restrictions," (b) modifying the presentation of underwater endowment funds and related disclosures, (c) requiring the use of the placed in service approach to recognize the expirations of restrictions on gifts used to acquire or construct long-lived assets absent explicit donor stipulations otherwise, (d) requiring that all nonprofits present an analysis of expenses by function and nature in either the statement of activities, a separate statement, or in the notes and disclose a summary of the allocation methods used to allocate costs, (e) requiring the disclosure of quantitative and qualitative information regarding liquidity and availability of resources, (f) presenting investment return net of external and direct expenses, and (g) modifying other financial statement reporting requirements and disclosures intended to increase the usefulness of nonprofit financial statements. The ASU is effective for fiscal years beginning after December 15, 2017. Early adoption is permitted. The provisions of the ASU must be applied on a retrospective basis for all years presented although certain optional practical expedients are available for periods prior to adoption. Management is currently evaluating the impact of this ASU on its combined financial statements.

Developmental Disabilities Institute, Inc. and Affiliate

Notes to Combined Financial Statements

In May 2014, the FASB issued ASU 2014-09, "Revenue from Contracts with Customers (Topic 606)," which is a comprehensive new revenue recognition standard that will supersede existing revenue recognition guidance. The core principle of the guidance is that an entity should recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. The Agency is deemed to be a conduit bond obligor since its bond is held by the public and, therefore, has an effective date for annual reporting periods beginning after December 15, 2017. Management is currently evaluating the impact of this ASU on its combined financial statements.

(q) Recently Adopted Authoritative Guidance

In August 2014, the FASB issued ASU 2014-15, "Presentation of Financial Statements - Going Concern: Disclosures of Uncertainties about an Entity's Ability to Continue as a Going Concern." This ASU provides guidance about management's responsibility to evaluate whether there is substantial doubt about an entity's ability to continue as a going concern and to provide related footnote disclosures. Specifically, this ASU provides a definition of the term substantial doubt and requires an assessment for a period of one year after the date that the financial statements are issued (or available to be issued). It also requires certain disclosures when substantial doubt is alleviated as a result of consideration of management's plans and requires an express statement and other disclosures when substantial doubt is not alleviated. The standard was adopted by the Agency and Affiliate in the year ended December 31, 2017.

(r) Reclassifications

Certain prior year balances have been reclassified to be consistent with the current year financial statement presentation.

4. Investments and Assets Limited as to Use, Long-Term Portion

The cost and respective fair values of investments at December 31, 2017 are as follows:

December 31, 2017

	Cost	Fair Value
Agency and Affiliate:		
Common stock	\$ 4,996	\$ 4,996
Federated Treasury Obligations Fund	3,792,786	3,792,786
Debt service reserve fund - money market fund	915,772	915,772
Total	\$4,713,554	\$4,713,554

The Agency and Affiliate's assets recorded at fair value have been categorized based upon a fair value hierarchy in accordance with ASC 820. See Note 3 for a discussion of the Agency and Affiliate's policies regarding this hierarchy. A description of the valuation techniques applied to the Agency and Affiliate's major categories of assets measured at fair value is below.

The Agency and Affiliate have investments in common stock, treasury obligation and money market funds. The Agency and Affiliate's custodian prices these investments using nationally recognized pricing services. The Agency and Affiliate's common stock, Federated Treasury Obligations Fund and debt service reserve fund are classified as Level 1 of the fair value hierarchy.

Developmental Disabilities Institute, Inc. and Affiliate

Notes to Combined Financial Statements

The following table shows, by level within the fair value hierarchy, the Agency and Affiliate's financial assets that are accounted for at fair value on a recurring basis as of December 31, 2017. The financial assets are classified in their entirety based on the lowest level of input that is significant to the fair value measurement. The Agency and Affiliate's assessment of the significance of a particular input to the fair value measurement requires judgment and may affect the placement within the fair value hierarchy levels. There have been no changes in the levels from the prior year.

	Fair Value Measurement at Reporting Date Using			Balance at December 31, 2017
	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	
Common stock	\$ 4,996	\$-	\$-	\$ 4,996
2005 A-B Civic Facility Revenue Bonds: Federal Treasury Obligations Fund	129,469	-	-	129,469
2006 A-B Civic Facility Revenue Bonds: Federal Treasury Obligations Fund	65,784	-	-	65,784
2012 AA-AF Local Development Corp. Revenue Bond	3,162,158	-	-	3,162,158
2012 BA-BE County Economic Development Corp. Revenue Bond	434,551	-	-	434,551
Facilities Development Corporation ("FDC") mortgages payable - debt service reserve fund	915,772	-	-	915,772
2004 A-C Civic Facility Revenue Bonds: Federal Treasury Obligations Fund	824	-	-	824
	<u>\$4,713,554</u>	<u>\$-</u>	<u>\$-</u>	<u>\$4,713,554</u>

5. Accounts Receivable, Net

At December 31, 2017, accounts receivable, net consists of the following:

December 31, 2017

Government and other grants	\$ 1,011,873
Office for People With Developmental Disabilities	5,980,961
New York State Education Department	11,717,164
Long Island Select Healthcare, Inc.	1,528,984
Other	449,283
	<u>20,688,265</u>
Less: Allowance for doubtful accounts	<u>(592,615)</u>
	<u>\$20,095,650</u>

6. Contributions and Pledges Receivable, Net

At December 31, 2017, the net present value of contributions and pledges receivable is \$200,362. The net present value of pledges receivable was calculated using a discount rate of 1.65%.

Developmental Disabilities Institute, Inc. and Affiliate

Notes to Combined Financial Statements

Net present value of pledges receivable at December 31, 2017 is summarized below:

December 31, 2017

Total contributions and pledges receivable	\$203,117
Discount	2,755
Net present value of contributions receivable	\$200,362
Amount due in:	
One year	\$146,217
Two to five years	56,900
	\$203,117

7. Fixed Assets, Net

Fixed assets, net, including equipment under capital leases, consists of the following:

December 31, 2017

Land	\$ 5,950,101
Buildings and building improvements	44,590,848
Furniture, fixtures and office equipment	7,076,375
Vehicles under capital lease obligations	5,937,665
Machinery and equipment	183,194
IT equipment	1,347,203
Leasehold improvements	2,008,209
	67,093,595
Less: Accumulated depreciation and amortization	(40,253,083)
Construction-in-progress	785,149
	\$ 27,625,661

The estimated cost to complete the construction-in-progress is approximately \$3,152,000.

8. Pension Plans

(a) 403(b) Tax Deferred Annuity Plan

The Agency is the sponsor of a 403(b) tax deferred annuity plan that covers all Agency and Affiliate employees meeting eligibility requirements. Employee contributions are immediately vested. The Agency also makes a discretionary contribution based upon a percentage of an employee's salary, which will become 100% vested after three or five years depending on date of hire. Accrued pension payable for the year ended December 31, 2017 was \$879,584. In 2017, employer contributions of \$1,410,889 were made.

Developmental Disabilities Institute, Inc. and Affiliate

Notes to Combined Financial Statements

(b) Frozen Plan

The Agency and Affiliate had a defined contribution 401(a) pension plan for all salaried employees who completed one year of service. Contributions were based on a percentage of employees' salaries and vesting occurred after five years. The plan was frozen as of April 6, 2001. As of November 30, 2017, the plan has been terminated.

9. Workers' Compensation Reserve

The Agency was previously a member of the now terminated and insolvent Community Residence Insurance Saving Plan Self-Insurance Trust for Workers' Compensation ("CRISP"). Due to financial deficits, the Workers' Compensation Board ("WCB") of New York State assumed the administration of CRISP. WCB has been charged with facilitating the extinguishment of the liabilities of the trust and performed a review to reconstruct and allocate the deficit among CRISP's former members. The Agency received an assessment based on this review for fiscal years 2006-2011. In 2016, the WCB and the Agency counsel agreed to a settlement in the amount of \$1,569,026. The full liability, net of a discount based on lump-sum payment, has been recorded in the accompanying combined financial statements. In March 2017, the Agency paid the discounted lump-sum amount of \$1,490,575 and the WCB has issued the Agency a full release of liability related to the CRISP Trust.

10. Due to Governmental Agencies

Due to governmental agencies consists of the following:

December 31, 2017

Advances by funding sources to be recouped in future years	\$4,898,472
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11. Capital Lease Obligations

Capital lease obligations consisted of the following:

December 31, 2017

The Agency financed the cost of vehicles with notes payable in various monthly installments through 2020. The interest rates on these leases range from 5.25% to 7.27%.	\$1,818,817
Less: Current maturities	(765,696)
	<hr/> \$1,053,121

Developmental Disabilities Institute, Inc. and Affiliate

Notes to Combined Financial Statements

Future minimum principal payments and the present value of net minimum principal payments are as follows:

December 31,

2018	\$ 856,343
2019	565,707
2020	426,199
2021	137,081
Total minimum lease payments	1,985,330
Less: Interest	(166,513)
Present value of net minimum lease payments	\$1,818,817

12. Line of Credit

The Agency has a revolving line of credit with a bank of up to \$9,000,000 and expires on August 31, 2018. Interest is charged at 3.75% per annum. There were no amounts outstanding at December 31, 2017. The line of credit is secured by outstanding accounts receivable excluding any receivables, subject to subordination agreements.

13. Mortgages and Loans Payable

Mortgages and loans payable consist of the following:

December 31, 2017

Mortgage payable to FDC, due February 2021, payable in semi-annual debt service payments ranging from \$8,066 to \$11,242, including interest at 5.61% per annum; secured by real estate located in Mt. Sinai, New York.	\$ 46,444
Various loans payable, due from May 2025 to February 2026, payable in current monthly installments ranging from \$3,383 to \$7,125, including interest from 3.65% to 5.49%; secured by related vehicles, land and buildings.	1,862,129
	1,908,573
Less: Current maturities	(184,349)
	\$1,724,224

Developmental Disabilities Institute, Inc. and Affiliate

Notes to Combined Financial Statements

Mortgages and loans payable mature as follows:

December 31,

2018	\$ 185,890
2019	194,920
2020	192,777
2021	152,585
2022	157,642
Thereafter	1,029,963
	<hr/> 1,913,777
Less: Unamortized balance of deferred financing costs	(5,204)
	<hr/> \$1,908,573

14. Bonds Payable

(a) On December 17, 2004, the Agency obtained financing of \$265,000 of Civic Facility Revenue bonds through the Suffolk County Industrial Development Agency (“SCIDA”) for the renovation and equipping of a facility located in Medford, NY. The bonds, which require quarterly interest payments, bear interest at 6%. At December 31, 2017, \$20,000 remains outstanding:

(b) On January 21, 2005 the Agency obtained financing of \$163,000 of Civic Facility Revenue bonds through the Nassau County Industrial Development Agency (“NCIDA”) for the renovation and equipping of a facility located in Bellmore, NY. The bonds, which require quarterly interest payments, bear interest at 6%. At December 31, 2017, \$25,000 remains outstanding.

(c) On October 13, 2005, the Agency obtained financing of \$1,091,000 of Civic Facility Revenue Bonds through SCIDA for the renovation and equipping of a facility located in East Patchogue, NY. The bonds, which require quarterly interest payments, bear interest at 6%. At December 31, 2017, \$295,000 remains outstanding.

(d) On September 27, 2006, the Agency obtained financing of \$3,857,000 of Civic Facility Revenue Bonds through SCIDA to renovate properties located in Nesconset, NY, Commack, NY, Babylon, NY, Smithtown, NY and Bohemia, NY, and for acquisitions and renovations of properties located in Ridge, NY and Yaphank, NY. The bonds, which require quarterly interest payments, bear interest at 5.95%. At December 31, 2017, \$1,210,000 remains outstanding.

(e) On August 29, 2012, the Agency obtained financing of \$20,016,071 through the Town of Huntington Local Development Corporation to renovate properties in Smithtown and Huntington, NY and to refinance outstanding amounts associated with financing obtained in 1993 and 1998 through SCIDA. The bond, which requires monthly interest payments, bears interest ranging from 2.5% to 3.8%. At December 31, 2017, \$14,294,476 remains outstanding.

On August 29, 2012, the Agency obtained financing of \$5,880,138 through the Suffolk County Economic Development Corporation to renovate properties in Hauppauge, NY and to refinance outstanding amounts associated with financing obtained in 1993, 1998 and 1999. The bond, which requires monthly interest payments, bears interest ranging from 2.5% to 4.4%. At December 31, 2017, \$3,532,482 remains outstanding.

Developmental Disabilities Institute, Inc. and Affiliate

Notes to Combined Financial Statements

(f) On October 5, 2016, the Agency obtained financing of \$2,355,000 through the Dormitory Authority of New York State for properties in Deer Park, NY and Centereach, NY and to renovate properties in Smithtown, NY. The bond, which requires monthly interest payments, bears interest ranging from 1.5% to 4%. At December 31, 2017, \$2,345,000 remains outstanding. These bonds are conduit debt securities since they are offered by a governmental entity not for its own use, but for the use of the Agency. As the conduit debt obligor, the Agency is required to make all interest and principal payments as they become due. The bonds are publicly held and therefore have additional financial reporting requirements.

The aggregate principal maturities for the years ending December 31 are as follows:

<i>December 31,</i>	
2018	\$ 1,972,176
2019	2,130,000
2020	2,210,000
2021	2,200,000
2022	1,950,000
Thereafter	11,259,782
	<hr/>
	21,721,958
Less: Unamortized balance of deferred financing costs	(703,054)
	<hr/>
	\$21,018,904

All bonds are secured by the related properties.

Interest expense related to the bonds for the year ended December 31, 2017 was \$858,785.

15. Operating Leases

Pursuant to several lease agreements, the Agency and Affiliate are obligated for minimum annual rentals payable to nonrelated entities, as indicated below. The Agency is obligated for certain operating costs at these sites. The future minimum commitments to all nonrelated parties are as follows:

<i>December 31,</i>	
2018	\$1,225,000
2019	770,058
2020	672,413
2021	689,512
2022	576,283
Thereafter	556,775
	<hr/>
Total minimum lease payments	\$4,490,041

Total rental expense under noncancellable operating leases amounted to \$1,525,599 for the year ended December 31, 2017.

Developmental Disabilities Institute, Inc. and Affiliate

Notes to Combined Financial Statements

16. Commitments and Contingencies

(a) For the year ended December 31, 2017, revenues from Medicare and Medicaid programs accounted for a significant portion of the Agency's revenues. Laws and regulations governing Medicare and Medicaid programs are complex and subject to interpretation. The Agency believes that it is in compliance with all applicable laws and regulations and is not aware of any pending or threatened investigations involving allegations of potential wrongdoing. While no such regulatory inquiries have been made, compliance with such laws and regulations can be subject to future government review and interpretation. In the event noncompliance is determined, the Agency would be subject to regulatory action including fines, penalties and exclusion from the Medicare and Medicaid programs.

(b) Additionally, the Agency is involved in certain disputes arising from the normal course of its businesses. In the opinion of management and on the advice of legal counsel, the expected outcome of such disputes, in the aggregate, will not have a material adverse effect on the Agency's financial position.

(c) On July 15, 2015, the Agency entered into an irrevocable letter of credit amounting to \$3,416,837 from a bank which matures on July 1, 2018. The letter of credit was issued in conjunction with the Agency's workers' compensation policy. There were no outstanding borrowings at December 31, 2017.

17. Net Assets Released From Restrictions

During 2017, temporarily restricted net assets that were released from donor restrictions by incurring expenses satisfying the restricted purpose are as follows:

Program designated	\$ 42,962
Capital Campaign	97,750
	<hr/> \$140,712

18. Temporarily Restricted Net Assets

Donor restricted contributions held for specific purposes are as follows:

December 31, 2017

Program designated	\$155,688
Capital campaign	265,875
	<hr/> \$421,563

Developmental Disabilities Institute, Inc. and Affiliate

Notes to Combined Financial Statements

19. Other Investment

The Agency owns a 12.5% interest in LI Alliance, LLC (the “Alliance”), which was established to strategically position the Agency and other Alliance members to participate in programs relating to delivery of care to persons with developmental disabilities and other disorders through managed care or other models. The Agency’s interest in the Alliance amounted to approximately \$29,000 at December 31, 2017.

20. Subsequent Events

The Agency and Affiliate’s management has performed subsequent events procedures through May 23, 2018, which is the date the combined financial statements were available to be issued and there were no subsequent events requiring adjustment to the combined financial statements or disclosures as stated herein.

Supplementary Information

Developmental Disabilities Institute, Inc. and Affiliate

Combining Statement of Financial Position (with comparative totals for 2016)

December 31,

	Developmental Disabilities Institute, Inc.	DDI Foundation, Inc.	Eliminations	Combined Total	
				2017	2016
Assets					
Current:					
Cash and cash equivalents	\$13,685,926	\$ 688,009	\$ -	\$14,373,935	\$16,436,539
Assets limited as to use, current portion	2,311,998	202,993	-	2,514,991	2,953,460
Investments, at fair value	-	4,996	-	4,996	4,996
Accounts receivable, net	19,083,777	-	-	19,083,777	17,641,986
Government and other grants receivable	1,011,873	-	-	1,011,873	738,789
Contributions and pledges receivable, current portion	-	146,217	-	146,217	170,113
Prepaid expenses and other assets	2,693,054	9,243	-	2,702,297	2,623,646
Total Current Assets	38,786,628	1,051,458	-	39,838,086	40,569,529
Security Deposits	198,286	-	-	198,286	198,286
Other Investment	28,688	-	-	28,688	-
Due From Affiliates	35,956	-	(35,956)	-	-
Contributions and Pledges Receivable, Net, Less Current Portion	-	54,145	-	54,145	82,953
Assets Limited as to Use, Less Current Portion	4,708,558	-	-	4,708,558	4,789,757
Fixed Assets, Net	27,625,661	-	-	27,625,661	27,545,851
	\$71,383,777	\$1,105,603	\$(35,956)	\$72,453,424	\$73,186,376

Developmental Disabilities Institute, Inc. and Affiliate

Combining Statement of Financial Position (with comparative totals for 2016)

December 31,

	Developmental Disabilities Institute, Inc.	DDI Foundation, Inc.	Eliminations	Combined Total	
				2017	2016
Liabilities and Net Assets					
Current Liabilities:					
Accounts payable and accrued expenses	\$ 4,447,122	\$ -	\$ -	\$ 4,447,122	\$ 3,801,400
Accrued interest payable	177,208	-	-	177,208	135,957
Accrued payroll and related benefits	6,313,736	-	-	6,313,736	7,553,789
Accrued pension payable	879,584	-	-	879,584	1,411,759
Due to affiliates	-	35,956	(35,956)	-	-
Deferred revenue, current portion	2,634,869	-	-	2,634,869	3,047,163
Capital lease obligations, current portion	765,696	-	-	765,696	639,826
Mortgages and loans payable, current portion	184,349	-	-	184,349	203,280
Bonds payable, current portion	1,972,176	-	-	1,972,176	1,868,232
Due to governmental agencies, current portion	1,397,987	-	-	1,397,987	1,619,544
Total Current Liabilities	18,772,727	35,956	(35,956)	18,772,727	20,280,950
Deferred Revenue, Less Current Portion	1,967,061	-	-	1,967,061	1,845,076
Capital Lease Obligations, Less Current Maturities	1,053,121	-	-	1,053,121	872,621
Mortgages and Loans Payable, Less Current Maturities	1,724,224	-	-	1,724,224	1,903,267
Bonds Payable, Less Current Maturities	19,046,728	-	-	19,046,728	20,987,848
Due to Governmental Agencies, Less Current Portion	3,500,485	-	-	3,500,485	2,671,887
Total Liabilities	46,064,346	35,956	(35,956)	46,064,346	48,561,649
Net Assets:					
Unrestricted net assets	25,319,431	648,084	-	25,967,515	24,207,669
Temporarily restricted net assets	-	421,563	-	421,563	417,058
Total Net Assets	25,319,431	1,069,647	-	26,389,078	24,624,727
	\$71,383,777	\$1,105,603	\$(35,956)	\$72,453,424	\$73,186,376

Developmental Disabilities Institute, Inc. and Affiliate

Combining Statement of Activities (with comparative totals for 2016)

Year ended December 31,

	Developmental Disabilities Institute, Inc.	DDI Foundation, Inc.			Combined Total	
	Unrestricted	Unrestricted	Temporarily Restricted	Total	2017	2016
Program Revenues:						
Fees for services	\$95,260,259	\$ -	\$ -	\$ -	\$95,260,259	\$93,667,038
Government and other grants	1,605,822	-	-	-	1,605,822	1,643,595
Net patient service revenues	-	-	-	-	-	2,802,955
Other program revenues	2,093,993	-	-	-	2,093,993	1,698,056
Net assets released from restrictions	-	42,962	(42,962)	-	-	-
Total Program Revenues	98,960,074	42,962	(42,962)	-	98,960,074	99,811,644
Expenses:						
Program services:						
Education services	31,910,552	-	-	-	31,910,552	32,321,183
Clinic services	-	-	-	-	-	3,702,449
Adult day services	18,311,200	-	-	-	18,311,200	17,327,926
Children's residential services	10,635,824	-	-	-	10,635,824	10,885,451
Adult residential services	28,943,230	-	-	-	28,943,230	27,669,160
Other programs	1,199,492	-	-	-	1,199,492	713,808
Total Program Services	91,000,298	-	-	-	91,000,298	92,619,977
Supporting services:						
Management and general	6,663,472	-	-	-	6,663,472	6,144,108
Fundraising	-	241,488	-	241,488	241,488	355,464
Total Supporting Services	6,663,472	241,488	-	241,488	6,904,960	6,499,572
Total Expenses	97,663,770	241,488	-	241,488	97,905,258	99,119,549
Change in Net Assets Before Nonoperating Revenues and Expenses	1,296,304	(198,526)	(42,962)	(241,488)	1,054,816	692,095
Nonoperating Revenues and Expenses:						
Capital campaign income	-	-	71,812	71,812	71,812	222,392
Capital campaign expenses	-	-	(97,750)	(97,750)	(97,750)	(512,574)
Net Expenses From Capital Campaign	-	-	(25,938)	(25,938)	(25,938)	(290,182)
Special events revenues	-	464,288	-	464,288	464,288	389,091
Direct cost to donors	-	(126,526)	-	(126,526)	(126,526)	(111,029)
Net Revenues From Special Events	-	337,762	-	337,762	337,762	278,062
Contributions	10,137	88,818	73,405	162,223	172,360	62,247
Gain on sale of fixed assets	59,270	-	-	-	59,270	29,926
Loss on other investment	(21,312)	-	-	-	(21,312)	-
Interest income	50,466	-	-	-	50,466	41,594
Other income	88,170	-	-	-	88,170	76,400
Prior period income	48,486	271	-	271	48,757	2,293,754
Total Nonoperating Revenues and Expenses	235,217	426,851	47,467	474,318	709,535	2,491,801
Change in Net Assets	1,531,521	228,325	4,505	232,830	1,764,351	3,183,896
Net Assets, Beginning of Year	23,787,910	419,759	417,058	836,817	24,624,727	21,440,831
Net Assets, End of Year	\$25,319,431	\$ 648,084	\$421,563	\$1,069,647	\$26,389,078	\$24,624,727